# WHOLESALE 

 CATALOG
## Pencratt

5 BROMFIELD STREET ~ BOSTON, MASS.
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# PEN REPAIRS MEAN EXTRA PROFITS FOR YOU! 

## Make More Money

INCREASE PROFITABLE TRAFFIC IN YOUR STORE
BUILD MORE SATISFIED CUSTOMERS
CASH IN ON A STEADY CONSISTENT BUSINESS . . .

## Jhe Investment Is Small . . The Profits Are Big

## MILLIONS OF PENS REQUIRE REPAIRS DAILY

Hundreds of Pens in Your Community Require Servicing . . . Get This Business and Bring New Customers to Your Store Pencraft Tells You How in the Following Pages...

## COMPLETE PEN REPAIR KIT Enough to Start Your New Department

## HERE'S WHAT YOU GET

1. Pencraft Repair Manual
2. 6 Dozen Assorted Sacs
3. Sac Spreader
4. Sac Hook
5. Alcohol Lamp
6. Pen Section Block
7. Driver Pilot
8. Buffing Stick
9. Polishing Rouge
10. Pen Point Pliers
11. Magnifying Glass
12. Smoothening Paper
13. Hammer
14. Repair Sign
15. Sac Cement
16. Celluloid Cement
17. Cleaning Bulb
18. Feed Brush
19. Flat File
20. Triangular File
21. Drill Chuck
22. 3 Drills
23. Beach Vise
24. Burnisher
25. Tweezers
26. Dozen Assorted Feeds
27. Dozen Assorted Press Bars
28. Doz. Asst. Process Points
29. 100 Repair Envelopes
30. Round Brush for Caps


Anyone with the least bit of mechanical ability should experience little trouble in repairing fountain pens if the operation is followed out according to steps described in THE PENCRAFT' MANUAL.

FREE WITH REPAIR KIT
When Ordered
Separately
50c PER COPY

OUR MONEY BACK GUARANTEE
We absolutely agree to refund your money (less 10 per cent. for handling charges) for any merchandise that you cannot sell, or do not wish to keep, returned to us in first-class condition within 30 days from date of purchase.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

## ALL FOR ONLY $\$ 11_{\text {wE }} .50$

WE PAY POSTAGE


THE LEADING PEN ACCESSORY HOUSE IN THE U.S. A.

SPRING PRESSURE BARS


Per dozen 20c
gross $\$ 1.20$
No. 7-Same type as No. 3
Heavier spring, dozen 25 c
BEST QUALITY - HIGH FINISH ATtACHABLE CLIPS
Gold Filled . . . . . . . . . 10c each- $\$ 1.00$ dozen
Nickel Silver . . . ....... 5c each-50c dozen

GOLD PLATED CLIPS
Dozen 50c
COMB FEEDS (Clean Cut) 10c each 60 c dozen
3 dozen $\$ 1.50$ Has Sharp Cutting Edge $\$ 1.00$ each
Forged Steel-Polished $\$ 1.00$ each

GOID PLATED CLIPS

Smoothen Points with
TRIPLE-O-FRENCH TYPE EMERY PAPER
made in u. S.a. 6 Sheets 15 c
numwitiny
For cleaning the insides of inky caps and barrels. 15 c each $\$ 1.50$ dozen


## ROUND BRISTLE BRUSHES



PARKER PRESSURE BARS
For Parker Duofold and Parker Lucky Curve


10c each
80 c dozen

## WATERMAN

 BOX LEVERSDIAGONAL CUTTING PLIERS

Gross $\$ 4.75$


Chrome 20ceach Gold Filled 33c each For Size When Ordering See Butt End of Barrel
PENCIL MOVEMENTS
Gold Plated Front
or Chrome
15 c each
$\$ 1.25$ dozen


ALCOHOL L.AMP
(Uses denatured or wood alcohol) To heat the feed or hard rubber parts to make them pliable. Used for soldering. 1 oz. size 50 c 2 oz. size 65 c

## CLEANING BULB

Saves time and breakage, flushes sediment from point section and feeds without requiring removal of pen point. 15 c each $\$ 1.50$ dozen

## TWO-WAY BURNISHER

Hardened Steel
Highly Polished-Hard Rubber Handle 75 c

## POINT BURNISHING BLOCK

Made of Solid Steel
None Better for Straightening

Bent Points


Each $\$ 2.50$
With Two-Way Burnisher $\$ 3.00$

## BURNISHER

Tempered Steel
Highly Polished


Lacquered Wood Handle 50c each

## SAC SPREADERS

For Stretching Rubber Sac
25c each


## FOUNTAIN PEN BOXES

For display or mailing, strong and durable, covered with brown kraft paper $61 / 8$ in. by $11 / 16$ in. 30 c doz. $\$ 2.00$ per hundred $\$ 16.00$ per thousand


# FIRST QUALITY HARD IRIDIUM 14K GOLD POINTS 

larger sizes - better value than ever - at a lower price ORDER SAMPLES AND COMPARE WITH ANY YOU HAVE USED

Tipped with the highest quality IRIDIUM to insure long wear, smoothness and complete writing satisfaction. High standards of manufacture plus rigid inspection is your guarantee of absolute quality.
Complete
Assortment
$\$ 3.75$

Each


35 c
$\$ 4.00$


48 c
$\$ 5.50$


60c
$\$ 7.00$


70 c
$\$ 8.20$


80c
$\$ 9.40$


90c $\$ 10.50$

SAVE MORE THAN HALF ON THIS ASSORTMENT
Special value 12 gold pen point assortment with alloy IRIDIUM tip points. Good value. Per dozen
 $\$ 5.00$


Alloy Iridium Tip Points 14 K Gold

No. 19
No. 21
No. 23
No. 24 ......... Each 32c ........ Each 32c

Each 25c

Each 35c

Doz. $\$ 3.00$
Doz. 3.70
Doz. 3.95
Doz. 4.00

No. 28
No. 31
No. 32
No. 50

Each 43c
Doz. $\$ 5.00$ Each 47c Doz. 5.50

## DURIUM PEN POINTS

A new point far superior to the gold-plated or plain steel point. Smooth writing, non-tarnishable Durium Pen Points will give complete satisfaction.
Sizes 2 and 4
Dozen, 35c Gross, $\$ 2.90$
Sizes 6, 7 and 8
Dozen, 40c Gross, $\$ 3.00$
Durium Two-Tone Nibs
4
6 and 8
Dozen, 40c
Dozen, 50c Gross, $\$ 3.75$


## THE LEADING PEN ACCESSORY HOUSE IN THE U.S.A.

## GOLD PLATED POINTS

Small Points
Dozen, 15c Gross, $\$ 1.50$
Large Points
Dozen, 20c Gross, 1.90

STAINLESS CORROSION-PROOF

14K Gold Plated
F. P. Points

5c each
45 c doz.
Gross, $\$ 4.25$


TWO-TONE


Dozen, 50c
Gross, \$4.75

RADIITE IRIDIUM TIPPED POINTS Made like the best quality gold nib highly-polished and non-tarnishable. These points will wear a lifetime. Sizes 1 to 6

Each 13c Dozen, $\$ 1.25$
Size 8
Each
18 c
Dozen, \$1.75

RADIITE IRIDIUM TIPPED TWO-TONE
 GOLD PLATED NIB

Sizes 2-4-5
Each, 15c
Dozen, $\$ 1.50$


PEN REPAIR ENVELOPES

THESE LOW PRICES CANNOT BEDUPLICATED$100-60 \mathrm{c} \quad 500-\$ 2.25 \quad 1000-\$ 4.90$
3000 Your Name and Address Imprinted ..... $\$ 15.00$
5000 Your Name and Address Imprinted ..... $\$ 23.50$

## PARKER VACUUM FILLER UNITS


SLENDER
STANDARD
OVERSIZE
40 c each

20c each


DIAPHRAGM FOR PARKER FILLER UNIT SLENDER (Ladies) STANDARD (Medium) OVERSIZE (Large)

Each, 10c
Dozen, 80c


Each, 25c
Dozen, $\$ 2.40$


KNOCKOUT PIN FOR PARKER TUBE FEEDS
Knocks out feed without removing tube.
A TIME-SAVER
30c each


FILLER UNIT REMOVING TOȮL FOR PARKER VACUMATIC NICKEL PLATED FINISH

75 c each

PARKER
FILLER UNIT REMOVING TOOL


TAKES ALL SIZES \$2.25 each

## \$2.00 WILL BRING YOU ABOUT \$50.00 IN BUSINESS

ACTUAL SIZE

No. 12 S

## IT PAYS TO

1414 EL USE THE BEST Pencraft
2.4. N2.N.N.N.N. 15S

ARE MADE OF
RUBBERSACS  ..... 15EL

PURE GUM RUBBER
Guaranteed


16L
Guaranteed  ..... 16SGuaranteedAlways Fresh
From Acid Inks
From Acid Inks
Will Not
Dry or Crack ..... 17EL ..... 17ELWa18EL
3 Dozen ..... 1.00
100 Sacs ..... 2.00
200 Sacs ..... 3.50
300 Sacs ..... 4.50
500 Sacs ..... 6.001000 Sacs . . . . 10.00

 ..... 18 S
 ..... 19EL
Hown ..... 20EL

 ..... 20M
2000 or over
@ $\$ 9.00$ per M
$\int$ SAC HOOKFor RemovingOld Sac FromBarrel

Each, 10c Dozen, 75c


LEADING PEN PARTS HOUSE IN U.S. A.

WOOD CENTER BRISTLE BRUSH WHEELS

| No. | Diameter | Price Each | Dozen |
| :--- | :---: | :---: | ---: |
| $41 G$ | $21 / 2^{\prime \prime}$ | $30 c$ | $\$ 3.00$ |
| 42 G | $3^{\prime \prime}$ | 35 c | $\$ 3.50$ |



| POINT |
| :---: |
| STRAIGHTENING <br> PLIERS |
| Just the Right Size <br> Specially Ground <br> Made of <br> Best Swedish Steel <br> $\$ 1.00$ each |
| CLAMPS <br> Waterman Levers <br> Adjustable For <br> All Sizes <br> \$1.25 each |

TAPE COVERED PLIERS
For Removing Point Sections Without Marring


A Handy Tool for Many Uses
Price $\$ 1.25$

## SLIP ON CLIPS



Card of 3 dozen $\$ 1.20$
Gross $\$ 4.50$
SMALL SIZE FOR PENCILS MEDIUM AND LARGE FOR PENS :-

| PENMEN FOR OVER, TWENTY $\Upsilon E A R S$ |  |
| :---: | :---: |
| VACUUM PLUNGER RODS <br> To Fit Eversharp 40c each | EVERSHARP <br> RUBBER PLUNGER WASHERS <br> SMALL - LARGE <br> 10c each <br> 80 c dozen |
| PLUNGER RODS <br> To Fit Sheaffer Vac 40c each | SHEAFFER PLUNGER WASHERS <br> $\underset{\text { SMALL }}{\text { 10c each }}-$ MEDIUM $-\underset{80 \mathrm{c} \text { dozen }}{\text { LARGE }}$ |
| GOLD PLATED CAP BANDS <br> 24 Assorted Bands for $\$ 1.25$ <br> TO REPAIR BROKEN CAPS OR FOR ORNAMENTS | DRILL CHUCK |
|  |  |
|  |  |
| SILK LINED AND PADDED FOR EFFECTIVE DISPLAY |  |

## Victor

## CONVERTIBLE PEN AND PENCIL SET \$1.00

May be easily changed to $\alpha$ pen at one end and a pencil at the other. The pen has an amazingly large ink capacity and a transparent sac. Both are $31 / 2^{\prime \prime}$ long and come in a split leather case. Comes in several colors-including white pearl. 6 sets on card $\$ 3.60$ net.

HAND VISE is used for holding small pieces of work. Die cast jaws-steel guide pin and screw-red enameled wooden handle. A very useful tool.

75c

## ACE REPAIRMAN'S REAMER

Repairman's Reamer is a long-tapered reamer ranging from $1 / 8^{\prime \prime}$ diameter at the point to $1 / 2^{\prime \prime}$ diameter at the large end. Reamer is made of the highest grade of tool steel. It is indispensable wherever holes are made. 90c


# We Repair All Makes of FOUNTAIN PENS - PENCILS RONSON and EVANS LIGHTERS 

 WE RETURN ALL WORK SAME DAY RECEIVED
## EVANS LIGHTER PARTS

1 Fuel Cap Each2 Flint Cap\$. 153 Flint Wheel15
304 Fulcrum Screw5 Case Spring 10
6 Flint Spring ..... 10
7 Plunger Spring ..... 10
8 Plunger .....  30
9 Snuffer Cap ..... 30
THE ABOVE PRICES ARE FOR LOOSE PARTS ONLY

| $3^{\prime \prime}$ Diameter <br> $3^{\prime \prime}$ Diameter | WIRE WHEEL BRUSHES <br> NONE BETTER FOR <br> POLISHING LIGHTER CASE <br> OR CLEANING LIGHTER PARTS <br> 2 Row Str. Brass Wire . . . . . . . . . . 60c each <br> r 3 Row Str. Brass Wire. .......... . . 80c each |
| :---: | :---: |
|  | BUFFING STICK <br> Good quality ...........ea. 15 c doz. $\$ 1.50$ |
| GOLD ROUGE <br> FOR USE ON BUFF STICK 25c |  | PENCRAFT, INC. - 5 BROMFIELD STREET • BOSTON, MASS.

THE PUBLIC BÜYS WHERE IT GETS SERVICE -



Furnished in Black, Brown, Red, Marine Green and Mottled Grey
FELT BASE PADS
Good Thick Green Round Felt Pads
Size of Dime
Size of Quarter
Dozen
. \$ . 10
Dozen .\$. 12
Gross
Gross . . . . . . . . . . . . . . . . . . . . . 1.00
PENCRAFT, INC. • 5 BROMFIELD STREET • BOSTON, MASS.


No. 20
No. 30
No. 40
No. 50
The above figures are $2 / 3$ of actual size and Price each ....... \$ . 20 come equipped with screw for attaching to base. Dozen ............ . . 1.80

Supplied with Screw Prongs and Nut for Attachment to Base


IN PASTEL GREEN OR IMITATION BRONZE Price each, 50c Dozen, $\$ 5.75$


No. 16

## GILT EAGLES

Illustrations are $1 / 2$ of actual size

Ea. Doz.
No. $1640 \mathrm{c} \$ 4.20$
No. 18 50c 4.90
No. 27 75c 7.20

Equipped with Wood Screw.
No. 27

May be attached to Wood-Plastic Materials and Marble Bases. We tell you how. PENCRAFT, INC. • 5 BROMFIELD STREET • BOSTON, MASS.

No. 120 GRINDING OR POLISHING HEAD


FULL BRONZE BEARINGS
A stocky machine with a solid frame and ample base to withstand years of service. The spindle is $1 / 2$ inch in diameter and runs in two bronze bearings $11 / 4$ inches long. It is wick-oiled from two large reservoirs in the casting just below the bearing on either side which are fed through the spring top oilers.

The spindle is threaded at both ends and carries two sets of hardened flanges $11 / 4$ inches in diameter to carry wheels up to 4 inches in diameter with a $3 / 4$-inch face and $1 / 2$-inch hole. The $V$-belt pulley is $21 / 4$ inches in diameter. Designed to drive from above, behind or below.

Frame nicely finished in battleship gray. Flanges polished, nickeled and buffed.
Height
6 inches
Base
$41 / 8 \times 41 / 8$ inches

$\quad$| Weight |
| :---: |
| $51 / 4$ |
| libs. |

Price Each \$2.75

# No. 125 GRINDING OR POLISHING HEAD FULL bronze bearings 

Exactly the same as No. 120 above, but fitted with a clean, deep taper thread spindle in place of the wheel arbor on the left. This permits the use of buffing wheels and a great variety of wheels built on wood centers, and on the right an all-steel three-jawed chuck. that holds rods or drills from 0 to $3 / 8$ inch in diameter. Height given is to center of spindle.

| Height | Base | Weight | Price Each |
| :---: | :---: | :---: | :---: |
| 6 inches | $41 / 8 \times 41 / 8$ inches | 5 lbs. | \$3.30 |
|  | ADD PO | TAGE |  |



## No. 130 GRINDING OR POLISHING HEAD <br> FULL BRONZE BEARINGS

Exactly the same as No. 120 above, but with a longer spindle on the right side on which is a nickeled and buffed all-steel chuck with three hardened jaws that holds 0 to $3 / 8$ inch round shank drills or rods.

| Height | Base | Weight | Price Each |
| :---: | :---: | :---: | :---: |
| 6 inches | $41 / 8 \times 41 / 8$ inches | $51 / 2 \mathrm{lbs}$. | $\$ 3.50$ |

ADD POSTAGE

No. 155 POLISHING HEAD
"OILITE" BRONZE BEARINGS
A heavier head with bigger base, greater height, running in two "Oilite" bronze bearings. The spindle is $3 / 4$ inch in diameter and carries a deep, clean taper thread and a pair of wheel flanges on one end and a pair of flanges and chuck on the other.
The wheel flanges are $13 / 4$ inches in diameter and hold wheels up to 6 inches or larger in diameter with 1 -inch face and $1 / 2$-inch hole. Hardened steel flange nut. The chuck has three hardened steel jaws and holds 0 to $3 / 8$ inch drills or rods. Polished V-belt pulley is $21 / 4$ inches in diameter and drives from above, behind or below.

Frame finished in battleship gray enamel. Flanges and chuck nickel plated and buffed.

| Height <br> $71 / 2$ inches | Base <br> $5 \times 5$ inches | Weight <br> 9 lbs. | Price Each |
| :---: | :---: | :---: | :---: |
|  | ADD POSTAGE |  |  |
|  |  |  |  |



# THE LEADING PEN ACCESSORY HOUSE IN THE U.S. A. 

No. 501 M-S POLISHING HEAD
 chine. The $1 / 2$-inch spindle is equipped with two sets of flanges for holding wheels up to $3 / 4$ inch wide with $1 / 2$ inch holes, also a three-jawed chuck for holding round shanks up to $1 / 4$ inch in diameter. Pulley with two grooves for $V$ belt is $13 / 4$ inches in diameter. Oil holes with brass plugs provided. Base black and pulley red enameled.
Height
$63 / 4$ inches

## Weight $21 / 4$ lbs.

ADD POSTAGE
No. 15 M-S VISE


No. 1700 M-S VISE

A strong, rigid vise with machined jaws $21 / 2$ inches wide that open $21 / 4$ inches. Jaws meet squarely.Twin steel guide rod construction. Small anvil on body casting. Body finished in red, movable jaw in black enamel. Clamps to bench up to 2 inches thick.

| Jaws <br> 2 $1 / 2$ | Weight | Price <br> Each |
| :---: | :---: | :---: |
| ADChes | $3^{1 / 2 \text { lbs. }} \$ 1.40$ |  |
| AD D POSTAGE |  |  |

## CARBORUNDUM WHEELS With Lead Centers

For General Grinding Work, Tools, Parts, Fittings, etc. $3^{\prime \prime}$ Diam. $\mathrm{x} 3 / 8^{\prime \prime}$ thick 75 c ea. $4^{\prime \prime}$ Diarm. x $1 / 2^{\prime \prime}$ thick $\$ 1.25$ ea.


## LEAD CENTER MUSLIN

 POLISHING BUFFS 3" Diam. 54 Ply 15 c each $\$ 3.55$ dozen 4" Diam. 54 Ply 40c each $\$ 4.15$ dozen 50c each $\$ 5.40$ dozen

MUSLIN POLISHING BUFFS Machine Sewed
$3^{\prime \prime}$ Diam. 35 Ply 15 ceach $\$ 1.40$ dozen
4" Diam. 42 Ply 20c each $\$ 1.80$ dozen
5" Diam. 45 Ply 25 c each $\$ 2.50$ dozen

CANTON FLANNEL POLISHING BUFFS Machine Sewed
$3^{\prime \prime}$ Diam. 30 Ply 3 Rs. 25 c ea
$4^{\prime \prime}$ Diam. 30 Ply 3 Rs. 30 c ea.
5" Diam. 30 Ply 3 Rs. 35 c ea.
$\$ 2.30 \mathrm{doz}$.
$\$ 2.60$ doz.
$\$ 3.40$ doz.



Each \$1.25

## PERPETUAL CALENDAR

 A patented, perpetual solid brass calendar with solid brass base designed to function for 50 years. Also useful as a paper weight.
## Bronze or Chrome highly polished.

Also equipped with screw prong and nut for attachment to base.

Dozen $\$ 12.00$

## STERLING SILVER - ROLLED GOLD PLATE

A quality line that attracts additional pencil business irrespective of what other styles you carry


No. 396 - Sterling Silver
No. 392 - l/30-10 Kt. Rolled Gold Plate. Practical for bridge prizes, etc. Retails at 50 c $\quad \$ 4.00$ dozen net



No. 520 - Sterling Silver
No. 510 - $1 / 3010 \mathrm{Kt}$. Rolled Gold Plate with clip.
Retails at $\$ 1.00$
$\$ 7.20$ dozen net

## A LEADING GIFT ITEM IN AMERICA'S FINEST STORES

Every Pencil Guaranteed All Pencils Individually Boxed

No. 899-Sterling Silver and Black Enamel.
No. 889-1/30-10 Kt. Rolled Gold Plate and black enamel. Light weight, Slender.
Retails at $\$ 1.00$
$\$ 7.20$ dozen net
PENCRAFT, INC. • 5 BROMFIELD STREET • BOSTON, MASS.

# E V ERFEED REPEATING PENCIL 

THE PENCIL THAT LOADS ITSELF
CARDED 1 DOZEN TO A CARD
Black 59c Retail-Dealer's cost $\$ 4.25$ doz. Colors 69c Retail-Dealer's cost $\$ 4.95 \mathrm{doz}$.

Made in beautiful DuPont Pyralin, black and various pearl colors, trimmed with gleaming chromium.


## for Rugs

Clothing
Papers
Linens
Etc.


Retail
$\$ 1.80$ dozen $\$ 21.60$ gross

Dealer's cost $\$ 1.00$ dozen $\$ 9.75$ gross

HERE'S
A. GOOD

PROFIT
FOR YOU


- No. 472 Wasp Addipoint Desk Set. Pedrara Onyx Base, $21 / 2^{\prime \prime} \times 31 / 2^{\prime \prime}$. \$1.95. Complete with Addipoint Desk Pen containing replaceable stainless steel point unit. • No. 476 Base of rich Black composition. $23 / 4^{\prime \prime} \times 41 / 2^{\prime \prime}$. $\$ 2.95$. • No. 478 base. Pedrara Onyx. $21 / 2^{\prime \prime} \times 31 / 2^{\prime \prime}$. $\$ 3.95$. The latter two bases have 12 K genuine gold points, iridium tipped.


## MORE GIFT PROFITS

ORDER ASSORTMENT No. 531

Counter Display FREE

No. 472 Base . . . . . . $\$ 1.95$ Retail
No. 476 Rase Retail
No. 478 Base . . . .
3.95 Retail
No. 478 Base. ...... . 3.95 Retail
3.95 Retal Total Retail $\$ 8.85$

Bases Individually Boxed

DEALER'S COST, \$5.31 • FULL PROFIT, \$3.54

## DESIGNED TO SELL FAST

A COMPLETE PRICE RANGE AND DISPLAY AT A SMALL INVESTMENT
PENCRAFT, INC. • 5 BROMFIELD STREET • BOSTON, MASS.

FAST-SELLING pens that offer REAL VALUE to every customer. GENUINE 12K GOLD, iridium tipped points having 5 times the value of ordinary brass and plated points, yet costing no more! Smart new design for comfort in hand and pocket. Built to take hard use and give long, faithful service. Practical and economical. The pen for the "School" and "Popular Price" market!

ORDER ASSORTMENT No. W900
1 doz. pens (assorted colors) Retails $\$ 1.25$ each $\$ 15.00$ per card

## DEALER'S COST $\$ 9.00$

 DEALER'S•PROFIT 6.00 Colorful Display Card actually HELPS sell these pens.

GENUINE 12K GOLD POINTED PENS Matched With CRISPLINE Pencils
The Greatest Value in Its Price Class Today.
A Plus Offer For Quick Turnover and Profit.
Genuine 12 K gold points iridium tipped, giving 5 times the value of imitation gold, yet costing no more.

## Order Assortment

 No. 7026-WASP CLIPPER SetsAssorted Colors. (Pen \$1.25-
Pencil \$1. separately) SET RETAIL PRICE$\$ 1.95$ ea. in gift boxes. 1-Counter or
Window Display - FREE. Retails $\$ 11.70$
Dealer's Cost. . . . $\$ 7.02$
Dealer's Profit... 4.68

## The MOORE

 "MASTERCRAFT" FOUNTAIN PENSTHOUGH PRICED LOW
THIS IS A HIGH QUALITY ITEM IN EVERY RESPECT

## PENS

$$
\text { RETAIL . . . . . . . . . . . . . . . . . . . . . . } \$ 2.00
$$

DEALER'S COST ..... 1.20
PEN \& PENCIL SETS
RETAIL ..... $\$ 3.00$
DEALER'S COST ..... 1.80
CHOICE OF 4 COLORS:
BLACK - BROWN - GREEN - GRAYSPECIFY COLOR
No. 733SC - LADIES' SET
No. 733C - MEN:S SET


THE LEADING PEN ACCESSORY HOUSE IN THE U.S.A.
HERE IS THE

## NEW WASP RITE-O-WAY SET


A. $\$ 1.50$ VALUE NOW PRICED TO SELL COMPLETE

IF PURCHASED SEPARATELY $\mid$ FOR ONLY
Pen \$ 75
Base .60
2 oz. Skrip .15

$$
\text { Total } \$ 1.50
$$

LIST Dealer Cost 60 c

COUNTER - WINDOW DISPLAY CARD Will be furnished with all orders of six or more. Set packed in attractive box illustrated above.

Available in Black only. Your choice of three points with this set: fine flexible, medium flexible, or stub. These are high quality stainless steel "turned over" points - smooth-writing, long-lasting.

## ENGRAVING

 PENS-PENCILS-SETS - The engraving as illustrated below is cut right into the pen and pencil (not stamped).

Individual Name-15c ea. line All Same Name (10 or more pieces) 10 c ea. line (Set as above is considered as 2 lines)
Prices and samples on request for Special Quantity Engraving.
The above applies to hard rubber, celluloid, plastic materials-NOT METAL.
PENCRAFT, INC. • 5 BROMFIELD STREET • BOSTON, MASS

## Parker fountain PEN AND PENCIL SETS



Duofold Senior and Duofold Ingenue pens Guaranteed For Life, as Identified by the Blue Diamond.

Duofold-the name that made pen history-now more salable, more handsomely designed than ever! Featuring the sacless, leverless filling mechanism making possible an extra-large ink capacity, full vision ink supply and 14 K gold nib tipped with Osmiridium. Styled in the appealing Laidtone motif-parallel bands of color accentuated by precision finished appointments. Matching pencils employ the famous Writefine extralong, super-strong thin leads.
Duofold Senior
Duofold Ingenue
Colors: Blue, Maroon, Green
Pen $\$ 8.75$ - Pencil $\$ 4.00$ - Set $\$ 12.75$
Duofold Major Duofold Debutante
Colors: Blue, Maroon, Green
Pen $\$ 5.00$ - Pencil $\$ 2.50$ - Set $\$ 7.50$

## Duofold Junior

Duofold Sub-Deb
Colors: Black, Blue, Maroon, Green
Pen $\$ 3.95$ - Pencil $\$ 2.50$ - Set $\$ 5.00$


Duofold Major Set-\$7.50


Duofold Junior Set-\$5.00 ~
FACTORY DISCOUNT - $40 \%$ FROM ABOVE PRICES
PENCRAFT, INC. • 5 BROMFIELD STREET • BOSTON MASS.

Duofold-Parkette Zephyr - Writefine


DUOFOLD-DUOFOLD LADY-Typical Duofold quality in a new low price range. Pen is of the sac type with one-stroke button filler. Visometer ink supply shows when to refill, sturdy end clip fits pen low in pocket, 14 K gold nib tipped with durable Osmiridium. Matching pencils feature double-length, super-strength Write-fine thin leads. Two sizes-Duofold, for men-Duofold Lady, for feminine preferences.
Duofold
Duofold Lady
Colors: Black, Blue, Maroon, Green
Pen $\$ 2.95$ - Pencil $\$ 2.00$ - Set Retails $\$ 3.95$
PARKETTE ZEPHYR-Finest in its price class. 14 K gold nib tipped with Osmiridium, Visometer ink supply, lever filler, cap-top clip, distinctive marbled pattern. Matching pencil uses Writefine leads. Pen in one size only.

Colors: Blue, Black, Brown, Grey
Pen $\$ 1.95$ - Pencil $\$ 1.00$ - Set $\$ 2.95$
WRITEFINE - The most advanced dollar pen ever offered. Visometer Ink Supply shows when to refill. Easy-action lever-filler, sturdy end clip, engraved bind, rador nib tipped with Osmiridium. Pencil employs long, thin Writefine leads for extra writing mileage. One size only.

Colors: Black, Blue, Maroon, Green
Pen \$1.00 - Pencil \$ .75 - Set $\$ 1.75$


Duofold Set-\$3.95
FACTORY DISCOUNT - 40\% FROM ABOVE PRICES

[^0]The New Stag Slencils add new flatness and writing comfort. Tried a week and they will be used for a lifetime.

Have new streamline smart appearance and use new Fine Leads. Propel, repel and expel. Have capacity for 8 spare leads and carry a large flat eraser. With initials and emblems this new Flat Pencil gives a jewelry appeal not heretofore available in pencils. Available in six standard colors-Black, Dark Blue, Light Blue, Red, Green, and Cream. Can be readily engraved with personal names or Glitter Gold embossed with names of Organizations, Colleges and Institutions. Fully guaronteed. In beautiful Gift Boxes.


6 INITIALED SLENCILS
WITH DISPLAY
Retail
$\$ 7.50$
Dealer Cost . . . . . . . . . . . . . . . 4.50
ACTUAL SIZE


## 6 STAG SLENCILS WITH EMBLEM CAPS

Retail Value ..... $\$ 9.00$
Dealer Cost ..... 5.40


## EXTRAORDINARY VALUE

A popular priced fountain pen that represents unbeatable value - Streamline design-Special Two Tone iridium tipped point. Visualated ink-vue section. New Clip brings the top of the pen flush to the top of the user's vest or coat pocket.

Three band effect on cap - black ends - all gold plated trim-in Beautiful colors-
SPARKLING BEAUTY
COMPARE IT WITH HIGHER PRICED PENS
$\$ 3.80$ dozen
PEN छ PENCIL SETS IN GIFT BOX
$\$ 7.20$ dozen

## DISTINCTIVE CUTS FOR MANY USES



No. 28

$\$ * .75$ each

\$1.00 each
$\$ 1.25$ each


No. 31


No. 32


BRING YOUR PEN TROUBIES TO


No. 33 \$1.75 Each


PENCRAFT, INC. • 5 BROMFIELD STREET • BOSTON, MASS.

## A Proven Profit Producer THE IMPROVED FRANKLIN SIGNET EMBOSSER

EQUIPPED AS FOLLOWS:

- ONE FRANKLIN SIGNET EMBOSSER
with cord, plug and exclusive "FINGER TIP HEAT CONTROL."
- ONE PEN ATTACHMENT -
automatically self aligning for any size pen or pencil . . . prints complete name in one operation.
- ONE ROLL OF GENUINE GOLD LEAF 23 karat, full one inch wide.
- TWO SETS OF DURA CAST TYPE each in a hoondy type box.
This Size Type for Leather - $\}$

OHG
This Size Type
for Pens - thomas f.gral

## - TYPE TWEEZERS

- FLANNEL FOR FINISHING
- PRACTICE EQUIPMENT-pieces of leather and pen barrel for practicing.
- COMPLETE SET OF INSTRUCTIONS

INCREASE SALES BY STAMPING NAMES OR INITIALS ON

Billfolds
Book Covers
Leather Cases
Fountain Pens
Cardboard or Silk Lined Jewelry Cases or Boxes.

Pen and Pencil Sets
Playing Cards
Stationery
Unbreakable Crystals

DE LUXE MODEL B28
Neat \& Compact-Measures $8^{\prime \prime} \times 7^{\prime \prime} \times 7^{\prime \prime}$


Mounted on Base Drawer for Supplies

Complete as described

## $\$ 27.50$

Ready to use on 110 -Volts A.C. or D.C.

Shipping weight approx. 12 pounds
No complicated gadgets to remove and fuss with when changing names. Type sets directly into machine-in full view of operator.

QUICK STARTING HEAT. Machine may be set at correct heat for continuous stamping on leather goods, pens, etc.
Ideal for Demonstration Sales.
RESULTS-same as costlier mächines.

WE OPERATE THE BEST EQUIPPED REPAIR SHOP

## $721-36$ pt.

Per Set $\$ 5.25$

## BEf

489-24 pt.
Per Set $\$ 5.25$


488-24 pt.
Per Set $\$ 5.75$

## © OMO O

486-24 pt.
Per Set $\$ 5.75$

## $\Omega \Delta \equiv$

Fraternal Letters
Per Set \$4.50

3691-18 pt.
ALICE
Per Set $\$ 4.50$

## GHR

3671 - 18 pt. Caps
Per Set $\$ 4.50$
elleri coleman
3674-18 pt. Lower case Per Set $\$ 4.50$
Ellen Coleman (3671 - Caps and Lower case)

## D B R

3670-18 pt.
Per Set $\$ 4.50$

## P L G

3631 - 18 pt.
3631 - Numerals
Per Set $\$ 4.50$
Per Set $\$ 2.50$

## LEAF AND FOILS

23 K Gold Leat - 10 ft . $\times 1 \mathrm{in}$. wide Per roll $\$ 1.00$

Imitation gold, aluminum, blue, ruby, green, black, white, yellow, terra cotta. $100 \mathrm{ft} . \mathrm{x} 3 / 4 \mathrm{in}$.

Per roll 75c

3621 - 18 pt.
Per Set $\$ 4.50$

## mARY EDURRDS

3620 - 18 pt.
Per Set $\$ 4.50$
O H G
2833-14 pt.
Per Set $\$ 3.75$

## ROBERT OLIVER

2430-12 pt.
Per Set $\$ 2.50$
ROBERT OLIVER
2432-12 pt.
Per Set $\$ 2.50$

## Robert Oliver

(2430 combined with 2432)
Numerals for $2430 \& 2432$ Per Set $\$ 1.50$
Mr. and Mrs. Fred Foster
2440-12 pt. Caps \& L.C. Per Set $\$ 5.00$

THOMAS F. GRAY
2411-Fountain Pen Type Per Set $\$ 5.25$
FRATERNAL EMBLEMS


75c each


Set of $13 \$ 6.00$
WOODEN PENCIL ATTACHMENTfor Hexagon or Round.
$\$ 5.25$
Z ATTACHMENT-for stamping optical cases, zipper tourist cases, etc. $\$ 5.25$
STATIONERY ATTACHMENT - for stamping on stationery, playing cards and greeting cards.
\$5.25
IMPRESSION PADS-for use with Stationery Attachment.

Bundle of 50 pads $\$ 1.00$

## Please Read - Jhen Order

TERMS AND INSTRUCTIONS FOR ORDERING
As a suggestion, to aroiíd delay in shipping your first order, include remittance in full.

OPEN ACCOUNTS-Oür terms to responsible merchants, who have an established credit or satisfactory rating in the commercial agencies and who can furnish references acceptable to us, are $2 \%-10$ days or net 30 days on all merchandise.

## DEPOSITS

We require a deposit equal to $20 \%$ on all C. O. D. orders.

## ORDERS LESS THAN $\$ 3.00$

Please send remittance in full with orders for $\$ 3.00$ or less. You save at least 20 c C. O. D. and money order fees by doing so.

We will accept payments in U. S. Postage Stamps (small denomination please).

## OUR SHIPPING FACILITIES

We ship all orders the same day we receive them whenever possible.
Our liberal money-back guarantee proves to you beyond a doubt that we have absolute confidence in our merchandise.

OUR MONEY BACK GUARANTEE
We absolutely agree to refund your money (less 10 per cent. for handling charges) for any merchandise that you cannot sell, or do not wish to keep, returned to us in first-class condition within 30 days from date of purchase.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

## HIGHEST PRICES PAID

## FOR OLD GOLD POINTS

 WE OFFER94c. PER DWT FOR . .14k

> Prices Subject to Change Without Notice SEND YOUR OLD GOLD POINTS IN NOW USE THEM AS PART PAYMENT

[^1]
[^0]:    PENCRAFT, INC. • 5 BROMFIELD STREET • BOSTON, MASS.

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